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Modeling and Linear Programming in Engineering Management

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1. Introduction

Consider planning the shipment of needed items from the warehouses where they are manufactured and stored to the distribution centers where they are needed.

There are three warehouses at different cities: Detroit, Pittsburgh and Buffalo. They have 250, 130 and 235 tons of paper accordingly. There are four publishers in Boston, New York, Chicago and Indianapolis. They ordered 75, 230, 240 and 70 tons of paper to publish new books. There are the following costs in dollars of transportation of one ton of paper:

From \ To	Boston (BS)	New York (NY)	Chicago (CH)	Indianapolis (IN)
Detroit (DT)	15	20	16	21
Pittsburgh (PT)	25	13	5	11
Buffalo (BF)	15	15	7	17

Management wants you to minimize the shipping costs while meeting demand. This problem involves the allocation of resources and can be modeled as a linear programming problem as we will discuss.

In engineering management the ability to optimize results in a constrained environment is crucial to success. Additionally, the ability to perform critical sensitivity analysis, or "what if analysis" is extremely important for decision making. Consider starting a new diet which needs to healthy. You go to a nutritionist that gives you lots of information on foods. They recommend sticking to six different foods: Bread, Milk, Cheese, Fish, Potato and Yogurt: and provides you a table of information including the average cost of the items:

	Bread	Milk	Cheese	Potato	Fish	Yogurt
Cost, $	2.0	3.5	8.0	1.5	11.0	1.0
Protein, g	4.0	8.0	7.0	1.3	8.0	9.2
Fat, g	1.0	5.0	9.0	0.1	7.0	1.0
Carbohydrates, g	15.0	11.7	0.4	22.6	0.0	17.0
Calories, Cal	90	120	106	97	130	180

We go to a nutritionist and she recommends that our diet contains not less than 150 calories, not more than 10g of protein, not less than 10g of carbohydrates and not less than 8g of fat. Also, we decide that our diet should have minimal cost. In addition we conclude that our diet should include at least 0.5g of fish and not more than 1 cups of milk. Again this is an allocation of recourses problem where we want the optimal diet at minimum cost. We have six unknown variables that define weight of the food. There is a lower bound for Fish as 0.5 g. There is an upper bound for Milk as 1 cup. To model and solve this problem, we can use linear programming.

Modern linear programming was the result of a research project undertaken by the US Department of Air Force under the title of Project SCOOP (Scientific Computation of Optimum Programs). As the number of fronts in the Second World War increased, it became more and more difficult to coordinate troop supplies effectively. Mathematicians looked for ways to use the new computers being developed to perform calculations quickly. One of the SCOOP team members, George Dantzig, developed the simplex algorithm for solving simultaneous linear programming problems. The simplex method has several advantageous properties: it is very efficient, allowing its use for solving problems with many variables; it uses methods from linear algebra, which are readily solvable.

In January 1952 the first successful solution to a linear programming (LP) problem was found using a high-speed electronic computer on the National Bureau of Standards SEAC machine. Today, most LP's are solved via high-speed computers. Computer specific software, such as LINDO, EXCEL SOLVER, GAMS, have been developed to help in the solving and analysis of LP problems. We will use the power of LINDO to solve our linear programming problems in this chapter.

To provide a framework for our discussions, we offer the following basic model:

Maximize (or minimize) $f(X)$

Subject to

$$g_i(X) \begin{Bmatrix} \geq \\ = \\ \leq \end{Bmatrix} b_i \text{ for all } i.$$

Now lets' explain this notation. The various component of the vector X are called the decision variables of the model. These are the variables that can be controlled or manipulated. The

function, *f(X)*, is called the objective function. By subject to, we connote that there are certain side conditions, resource requirement, or resource limitations that must be met. These conditions are called constraints. The constant b_i represents the level that the associated constraint $g(X_i)$ and is called the right-hand side in the model.

Linear programming is a method for solving linear problems, which occur very frequently in almost every modern industry. In fact, areas using linear programming are as diverse as defense, health, transportation, manufacturing, advertising, and telecommunications. The reason for this is that in most situations, the classic economic problem exists - you want to maximize output, but you are competing for limited resources. The 'Linear' in Linear Programming means that in the case of production, the quantity produced is proportional to the resources used and also the revenue generated. The coefficients are constants and no products of variables are allowed.

In order to use this technique the company must identify a number of constraints that will limit the production or transportation of their goods; these may include factors such as labor hours, energy, and raw materials. Each constraint must be quantified in terms of one unit of output, as the problem solving method relies on the constraints being used.

An optimization problem that satisfies the following five properties is said to be a linear programming problem.

- There is a unique objective function, *f(X)*.

- Whenever a decision variable, *X*, appears in either the objective function or a constraint function, it must appear with an exponent of 1, possibly multiplied by a constant.

- No terms contain products of decision variables.

- All coefficients of decision variables are constants.

- Decision variables are permitted to assume fractional as well as integer values.

Linear problems, by the nature of the many unknowns, are very hard to solve by human inspection, but methods have been developed to use the power of computers to do the hard work quickly. We will illustrate with two variables, graphically.

Supply Chain Management: A company owns railroad freight cars that can be sent all over the country. They need to work out what movements will be the most efficient in order to meet current customer needs and future needs on a probability basis, while minimizing time taken and costs incurred.

2. Formulating linear programming problems

A linear programming problem is a problem that requires an objective function to be maximized or minimized subject to resource constraints. The key to formulating a linear programming problem is recognizing the decision variables. The objective function and all constraints are written in terms of these decision variables.

The conditions for a mathematical model to be a linear program (LP) were:

- all variables continuous (i.e. can take fractional values)

- a single objective (minimize or maximize)

- the objective and constraints are linear i.e. any term is either a constant or a constant multiplied by an unknown.

- The decision variables must be non-negative

LP's are important - this is because:

- many practical problems can be formulated as LP's

- there exists an algorithm (called the *simplex* algorithm) that enables us to solve LP's numerically relatively easily.

We will return later to the simplex algorithm for solving LP's but for the moment we will concentrate upon formulating LP's.

Some of the major application areas to which LP can be applied are:

- Blending

- Production planning

- Oil refinery management

- Distribution

- Financial and economic planning

- Manpower planning

- Blast furnace burdening

- Farm planning

We consider below some specific examples of the types of problem that can be formulated as LP's. Note here that the key to formulating LP's is *practice*. However a useful hint is that common objectives for LP's are *minimize cost/maximize profit*.

Example 1 Manufacturing

Consider the following problem statement:

A company wants to can two new different drinks for the holiday season. It takes 2 hours to can one gross of Drink A, and it takes 1 hour to label the cans. It takes 3 hours to can one gross of Drink B, and it takes 4 hours to label the cans. The company makes $10 profit on one gross of Drink A and a $20 profit of one gross of Drink B. Given that we have 20 hours to devote to canning the drinks and 15 hours to devote to labeling cans per week, how many cans of each type drink should the company package to maximize profits?

Required Submission for Formulation solution:

Problem Identification: Maximize the profit of selling these new drinks.

Define variables:

X_1=the number of gross cans produced for Drink A per week

X_2= the number of gross cans produced for Drink B per week

Objective Function:

$Z=10X_1+20X_2$

1. Canning with only 20 hours available per week

$$2X_1 + 3X_2 \leq 20$$

2. Labeling with only 15 hours available per week

$$X_1 + 4X_2 \leq 15$$

3. Non-negativity restrictions

$$X_1 \geq 0 \text{ (non-negativity of the production items)}$$

$$X_2 \geq 0 \text{ (non-negativity of the production items)}$$

The Complete FORMULATION:

MAXIMIZE $Z = 10X_1+20X_2$

subject to

$$2X_1 + 3X_2 \leq 20$$

$$X_1 + 4X_2 \leq 15$$

$$X_1 \geq 0$$

$$X_2 \geq 0$$

We will see in the next section how to solve these two-variable problems graphically.

Example 2 Financial planning

A bank makes four kinds of loans to its personal customers and these loans yield the following annual interest rates to the bank:

- First mortgage 14%

- Second mortgage 20%

- Home improvement 20%

- Personal overdraft 10%

The bank has a maximum foreseeable lending capability of $250 million and is further constrained by the policies:

1. first mortgages must be at least 55% of all mortgages issued and at least 25% of all loans issued (in $ terms)

2. second mortgages cannot exceed 25% of all loans issued (in $ terms)

3. to avoid public displeasure and the introduction of a new windfall tax the average interest rate on all loans must not exceed 15%.

Formulate the bank's loan problem as an LP so as to maximize interest income while satisfying the policy limitations.

Note here that these policy conditions, while potentially limiting the profit that the bank can make, also limit its exposure to risk in a particular area. It is a fundamental principle of risk reduction that risk is reduced by spreading money (appropriately) across different areas.

2.1. Financial planning formulation

Note here that as in *all* formulation exercises we are translating a verbal description of the problem into an *equivalent* mathematical description.

A useful tip when formulating LP's is to express the variables, constraints and objective in words before attempting to express them in mathematics.

2.2. Variables

Essentially we are interested in the amount (in dollars) the bank has loaned to customers in each of the four different areas (not in the actual number of such loans). Hence let

x_i= amount loaned in area i in a million of dollars (where i=1 corresponds to first mortgages, i=2 to second mortgages etc) and note that each x_i >= 0 (i=1,2,3,4).

Note here that it is conventional in LP's to have all variables >= 0. Any variable (X, say) which can be positive *or* negative can be written as X_1-X_2 (the difference of two new variables) where X_1 >= 0 and X_2 >= 0.

2.3. Constraints

a. limit on amount lent

$x_1 + x_2 + x_3 + x_4 \leq 250$

b. policy condition 1

$x_1 \geq 0.55(x_1 + x_2)$

i.e. first mortgages >= 0.55(total mortgage lending) and also

$x_1 \geq 0.25(x_1 + x_2 + x_3 + x_4)$

i.e. first mortgages ≥ 0.25(total loans)

c. policy condition 2

$x_2 \leq 0.25(x_1 + x_2 + x_3 + x_4)$Inline formula

d.   policy condition 3 - we know that the total annual interest is $0.14x_1 + 0.20x_2 + 0.20x_3 + 0.10x_4$ on total loans of $(x_1 + x_2 + x_3 + x_4)$. Hence the constraint relating to policy condition (3) is

$$0.14x_1 + 0.20x_2 + 0.20x_3 + 0.10x_4 \leq 0.15(x_1 + x_2 + x_3 + x_4) \tag{1}$$

2.4. Objective function

To maximize interest income (which is given above) i.e.

Maximize $Z = 0.14x_1 + 0.20x_2 + 0.20x_3 + 0.10x_4$

Example 3 Blending and Formulation

Consider the example of a manufacturer of animal feed who is producing feed mix for dairy cattle. In our simple example the feed mix contains two active ingredients. One kg of feed mix must contain a minimum quantity of each of four nutrients as below:

Nutrient	A	B	C	D
gram	90	50	20	2

The ingredients have the following nutrient values and cost

	A	B	C	D	Cost/kg
Ingredient 1 (gram/kg)	100	80	40	10	40
Ingredient 2 (gram/kg)	200	150	20	0	60

What should be the amounts of active ingredients in one kg of feed mix that minimizes cost?

2.5. Blending problem solution

Variables

In order to solve this problem it is best to think in terms of one kilogram of feed mix. That kilogram is made up of two parts - ingredient 1 and ingredient 2:

x_1= amount (kg) of ingredient 1 in one kg of feed mix

x_2= amount (kg) of ingredient 2 in one kg of feed mix

where $x_1 \geq 0$, $x_2 \geq 0$

Essentially these variables (x_1 and x_2) can be thought of as the recipe telling us how to make up one kilogram of feed mix.

Constraints

• nutrient constraints

$100x_1 + 200x_2 >= 90$ (nutrient A)

$80x_1 + 150x_2 >= 50$ (nutrient B)

$40x_1 + 20x_2 >= 20$ (nutrient C)

$10x_1 >= 2$ (nutrient D)

- balancing constraint (an *implicit* constraint due to the definition of the variables)

$x_1 + x_2 = 1$

Objective function

Presumably to minimize cost, i.e.

Minimize $Z = 40x_1 + 60x_2$

This gives us our complete LP model for the blending problem.

Example 4 Production planning problem

A company manufactures four variants of the same table and in the final part of the manufacturing process there are assembly, polishing and packing operations. For each variant the time required for these operations is shown below (in minutes) as is the profit per unit sold.

Variant 1	Assembly	Polish	Pack	Profit ($)
	2	3	2	1.50
2	4	2	3	2.50
3	3	3	2	3.00
4	7	4	5	4.50

Given the current state of the labor force the company estimate that, each year, they have 100,000 minutes of assembly time, 50,000 minutes of polishing time and 60,000 minutes of packing time available. How many of each variant should the company make per year and what is the associated profit?

Variables

Let:

x_i be the number of units of variant i ($i=1,2,3,4$) made per year, where $x_i \geq 0$ $i=1,2,3,4$

Constraints

Resources for the operations of assembly, polishing, and packing

$2x_1 + 4x_2 + 3x_3 + 7x_4 <= 100,000$ (assembly)

$3x_1 + 2x_2 + 3x_3 + 4x_4 < = 50,000$ (polishing)

$2x_1 + 3x_2 + 2x_3 + 5x_4 < = 60,000$ (packing)

Objective function

Maximize Z= $1.5x_1+ 2.5x_2+ 3.0x_3+ 4.5x_4$

Example 5 Shipping

Consider planning the shipment of needed items from the warehouses where they are manufactured and stored to the distribution centers where they are needed as shown in the introduction. There are three warehouses at different cities: Detroit, Pittsburgh and Buffalo. They have 250, 130 and 235 tons of paper accordingly. There are four publishers in Boston, New York, Chicago and Indianapolis. They ordered 75, 230, 240 and 70 tons of paper to publish new books.

There are the following costs in dollars of transportation of one ton of paper:

From \ To	Boston (BS)	New York (NY)	Chicago (CH)	Indianapolis (IN)
Detroit (DT)	15	20	16	21
Pittsburgh (PT)	25	13	5	11
Buffalo (BF)	15	15	7	17

Management wants you to minimize the shipping costs while meeting demand.

We define x_{ij} to be the travel from city i (1 is Detroit, 2 is Pittsburg, 3 is Buffalo) to city j (1 is Boston, 2 is New York, 3 is Chicago, and 4 is Indianapolis).

Minimize Z= $15x_{11}+20x_{12}+16x_{13}+21x_{14}+25x_{21}+13x_{22}+5x_{23}+11x_{24}+15x_{31}+15x_{32}+7x_{33}+17x_{34}$

Subject to:

$x_{11}+x_{12}+x_{13}+x_{14} \leq 250$ (availability in Detroit)

$x_{21}+x_{22}+x_{23}+x_{24} \leq 130$ (availability in Pittsburg)

$x_{31}+x_{32}+x_{33}+x_{34} \leq 235$ (availability in Buffalo)

$x_{11}+x_{21}+x_{31} \geq 75$ (demand Boston)

$x_{12}+x_{22}+x_{32} \geq 230$ (demand New York)

$x_{13}+x_{23}+x_{334} \geq 240$ (demand Chicago)

$x_{14}+x_{24}+x_{34} \geq 70$ (demand Indianapolis)

$x_{ij} \geq 0$

3. LP geometry

Many applications in business and economics involve a process called optimization. In optimization problems, you are asked to find the minimum or the maximum result. This section illustrates the strategy in graphical simplex of linear programming. We will restrict ourselves in this graphical context to two-dimensions. Variables in the simplex method are restricted to positive variables (for example $x \geq 0$).

A two-dimensional linear programming problem consists of a linear objective function and a system of linear inequalities called constraints. The objective function gives the linear quantity that is to be maximized (or minimized). The constraints determine the *set of feasible solutions*.

Memory chips for CPUs

Let's start with a manufacturing example. Suppose a small business wants to know how many of two types of high-speed computer chips to manufacturer weekly to maximize their profits. First, we need to define our decision variables. Let,

x_1= number of high speed chip type A to produce weekly

x_2= number of high speed chip type B to produce week

The company reports a profit of $140 for each type A chip and $120 for each type B chip sold. The production line reports the following information:

	Chip A	Chip B	Quantity available
Assembly time (hours)	2	4	1400
Installation time (hours)	4	3	1500
Profit (per unit)	140	120	

The constraint information from the table becomes inequalities that are written mathematical as:

$2x_1 + 4x_2 \leq 1400$ (assembly time)

$4x_1 + 3x_2 \leq 1500$ (installation time)

$x_1 \geq 0, x_2 \geq 0$

The profit equation is:

Profit $= 140x_1 + 120x_2$

The feasible region

The constraints of a linear program, which include any bounds on the decision variables, essentially shape the region in the x-y plane that will be the domain for the objective function prior to any optimization being performed. Every inequality constraint that is part of the formulation divides the entire space defined by the decision variables into 2 parts: the portion of the space containing points that violate the constraint, and the portion of the space containing points that satisfy the constraint.

It is very easy to determine which portion will contribute to shaping the domain. We can simply substitute the value of some point in either *half-space* into the constraint. Any point will do, but the origin is particularly appealing. Since there's only one origin, if it satisfies the constraint, then the *half-space* containing the origin will contribute to the domain of the objective function.

When we do this for each of the constraints in the problem, the result is an area representing the intersection of all the *half-spaces* that satisfied the constraints individually. This intersection

is the domain for the objective function for the optimization. Because it contains points that satisfy all the constraints simultaneously, these points are considered feasible to the problem. Naturally, the common name for this domain is the *feasible region*.

Consider our constraints:

$2x_1 + 4x_2 \leq 1400$ (assembly time)
$4x_1 + 3x_2 \leq 1500$ (installation time)
$x_1 \geq 0, x_2 \geq 0$

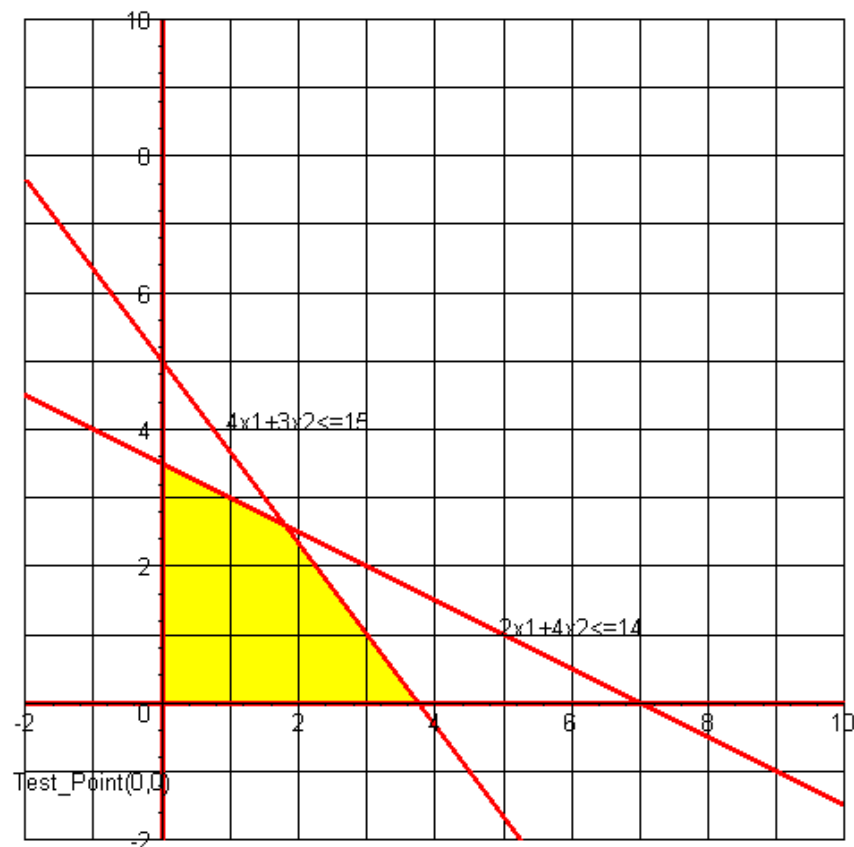For our graphical work we use the constraints: $x_1 \geq 0$, $x_2 \geq 0$ to set the region. Here, we are strictly in the x_1-x_2 plane (the first quadrant).

Let's first take constraint #1 (assembly time) in the first quadrant: $2x_1 + 4x_2 \leq 1400$

Figure 1. Shaded Inequality

We see the shaded region for constraint 1 that makes the inequality true. We repeat this process for all constraints to obtain Figure 2.

Figure 2. Plot of (1) the assembly hour's constraint and (2) the installation hour's constraint in the first quadrant

Figure 2 shows a plot of (1) the assembly hour's constraint and (2) the installation hour's constraint in the first quadrant. Along with the non-negativity restrictions on the decision variables, the intersection of the half-spaces defined by these constraints is the feasible region shown in yellow. This area represents the domain for the objective function optimization.

Finding the feasible region

Shade in the feasible region defined by the following set of constraints:

$x + 2y \leq 20$

$2x + y \leq 20$

$x \geq 0, y \geq 0$

The feasible region is the set of ordered pairs (x, y) that satisfy all four constraints simultaneously. They are points that lie below $x + 2y \leq 20$, below $2x+y \leq 20$, and above $y = 0$ and to the right of $x=0$. We note that the non-negativity constraints, $x \geq 0$, $y \geq 0$, restrict the feasible region to the first quadrant. $\leq$

If the problem is well behaved, this should be a closed and bounded polyhedral shape, called a *polyhedron*, such as the one shown in yellow. It does not have to be so. Sometimes the orientation and location of the constraints fail to hold back the objective function in the direction of the optimization. When this happens, the problem is *unbounded*; the objective

Figure 3. Shaded Feasible Region

function value goes off to positive or negative infinity. Can you draw a sketch of a situation in which this will happen?

Other times, the intersection of the half-spaces is an empty set. In this case, the problem is *infeasible*; there are no possible solutions that will satisfy the requirements of all the constraints simultaneously. Can you draw a sketch of a situation in which this will happen?

3.1. Solving a linear programming problem graphically

Recall that we have decision variables defined and an objection function that is to be maximized or minimized. Although all points inside the feasible region provide feasible solutions the solution, if one exists, occurs according to the Fundamental Theorem of Linear Programming:

If the optimal solution exists, then it occurs at a corner point of the feasible region.

Notice the various corners formed by the intersections of the constraints in example. These points are of great importance to us. There is a cool theorem (didn't know there were any of these, huh?) in linear optimization that states, "if an optimal solution exists, then an optimal corner point exists." The result of this is that any algorithm searching for the optimal solution to a linear program should have some mechanism of heading toward the corner point where the solution will occur. If the search procedure stays on the outside border of the feasible region

while pursuing the optimal solution, it is called an *exterior point* method. If the search procedure cuts through the inside of the feasible region, it is called an *interior point* method.

Thus, in a linear programming problem, if there exists a solution, it must occur at a corner point of the set of feasible solutions (these are the vertices of the region). Note that in Figure 3 the corner points of the feasible region are the coordinates: *(0,0), (0,10) (10, 0), and (20/3, 20/3)*.

How did we get the point (20/3, 20/3)?

This point is the intersection of the lines: $x + 2y = 20$ and $2x+y=20$. You have solved these problems before. In the second constraint, let $y = 20-2x$ and substitute *(20-2x)* for y in the first equation, so $x + 2(20-2x) = 20$ and solve for x. We find $3x = 20$ or $x = 20/3$. Since $y = 20-2x$, we substitute $x = 20/3$ for x and solve for y. Now, $y = 20/3$.

Now, that we have all the possible solution coordinates for (x, y), we need to know which is the optimal solution. Here is how we determine that:

We evaluate the objective function at each point and choose the best solution.

Assume our objective function is to Maximize $Z = 2x + 2y$. We can set up a table of coordinates and corresponding Z-values as follows.

Coordinate of Corner Point	Z= 2x + 2y
(0,0)	Z= 0
(0,10)	Z = (2)(0) + (2)(10) =20
(20/3, 20/3)	Z=(2)(20/3)+(2)(20/3)= 80/3 *
(10,0)	Z = (2)(10) + (2)(0)= 20
Best solution is (20/3,20/3)	Z =80/3=26.666

Graphically, we see the result by plotting the objective function line, $Z = 2x + 2y$, with the feasible region. Determine the parallel direction for the line to maximize (in this case) Z. Move the line parallel until it crosses the last point in the feasible set. That point is the solution. The line that goes through the origin at a slope of -2/2 is called the ISO-Profit line. We have provided this Figure 4 below:

Here are the steps for solving a linear programming problem involving only two variables.

Figure 4. Iso-Profit Lines Added

1. Sketch the region corresponding to the system of constraints. The points satisfying all constraints make up the feasible solution.

2. Find all the corner points (or intersection points in the feasible region).

3. Test the objective function at each corner point and select the values of the variables that optimize the objective function. For bounded regions, both a maximum and a minimum will exist. For an unbounded region, if a solution exists, it will exist at a corner.

3.2. Minimization problem

Minimize $Z = 5x + 7y$

Subject to:

$2x + 3y \geq 6$
$3x - y \leq 15$
$-x + y \leq 4$
$2x + 5y \leq 27$
$x \geq 0$
$y \geq 0$

The corner points in Figure 5 are *(0,2), (0,4,) (1,5), (6,3), (5,0), and (3,0)*. See if you can find all these corner points.

If we evaluate $Z = 5x + 7y$ at each of these points, we find:

Corner Point	Z = 5x + 7y (MINIMIZE)
(0,2)	Z=14
(1,5)	Z= 40
(6,3)	Z= 51
(5,0)	Z=25
(3,0)	Z=15
(0,4)	Z=28

The minimum value occurs at (0, 2) with a Z value of 14. Notice in our graph that the blue ISO-Profit line will last cross the point (0,2) as it move out of the feasible region in the direction that Minimizes Z.

3.3. Unbounded case

Let's examine the concept of an unbounded feasible region. Look at the constraints:

$x + 2y \geq 4$

$3x + y \geq 7$

$x \geq 0$ and $y \geq 0$

Note that the corner points are *(0, 7), (2, 1) and (4, 0)* and the region is unbounded. If our solution is to Minimize *Z=x+y* then our solution is: (2, 1) with *Z =3*. Determine why there is no solution to the LP to Maximize *Z = x + y*.

4. Graphical sensitivity analysis

One of the most important topics in linear programming is sensitivity analysis. In this section we illustrate the concept of sensitivity analysis through a graphical example. Sensitivity analysis is concerned with how changes in the parameters (coefficient and right-hand-side values) affect the LP's optimal solution. Very often, we can ascertain whether the optimal solution variables remain the same (perhaps with different solution values) or whether the variables will change.

Reconsider the following example:

Maximize 2x+ 2y

Subject to:

x+ 2y ≤20
2x+y ≤20
x≥0,y≥0

The corners of the feasible region with the respective objective function values are shown in the following table:

Point	Coordinates	Z-Value
A	(0,0)	Z=0
B	(10,0)	Z=20
C	(0,10)	Z=20
D	(20/3,20/3)	Z= 80/3=26.66666 Optimal

The optimal solution is currently $x= 20/3$, $y = 20/3$ and $Z = 80/3$.

4.1. Graphical analysis of the effect of an objective function coefficient

Recall our objective function:

$Z = 2x + 2y$

The slope of this objective function line is –1. The solution is currently at Point D, the coordinates (20/3, 20/3). Recall that the optimal solution, if it exists, must lie at the corner point of the feasible region. The next closest points to D are B and C. B lies on constraint (2) and C lies on constraints (1). The slope of constraint (1) is –1/2 and the slope of constraint (2) is –2.

You can see that if we change the coefficients, let say, $A x + 2 y$, its slope is –A/2. Currently, A is 2 with a slope of –1. The bounds for the slope to retain Point D as a solution is between –2 ≤ slope≤ –1/2 (Note at equality we will have alternate optimal solutions). We can easily solve for the values of A that keep the slope within its bounds. 1≤A≤4. Since A is currently 2, it can decrease by 1 unit or increase by 2 units and still keep Point D optimal.

Let's try $2 x + by$ with its slope –2/b. Currently, B is 2 with a slope of –1. The bounds for the slope to retain Point D as a solution is between –2 ≤ slope≤ –1/2 (Note at equality we will have alternate optimal solutions). We can easily solve for the values of B that keep the slope within its bounds. 1≤B≤4. Since B is currently 2, it can decrease by 1 unit or increase by 2 units and still keep Point D optimal.

4.2. Graphical analysis of the effect of a change in a right-hand side coefficient

The right-hand side value for each constraint controls the y-intercept of the problem. The slopes will remain the same. Changing the right-hand side yields a parallel line to the original constraint. Point D is the intersection of constraints (1) and (2). Points B and C are the intersections of constraints (1) and Constraint (2) each with non-negativity.

Let's consider constraint (1), $x + 2y ≤ B$

The value of B is currently 20. If it is reduced then the line moves down until it intersects point (10, 0). Using (10, 0) in the equation yields a B value of 10. If we increase B, then we move up to an original infeasible point (0, 20), which will now become feasible. Using (0, 20) in the equation yields a B value of 40.

Thus, 10≤B≤40. This is a decrease of 10 units and an increase of 20 units.

Let's consider constraint (2), $2x + y ≤ C$

The value of C is currently 20. If it is reduced then the line moves down until it intersects point (0, 10). Using (0, 10) in the equation yields a C value of 10. If we increase C, then we move up to an original infeasible point (20, 0), which will now become feasible. Using (20, 0) in the equation yields a C value of 40.

Thus, 10≤C≤40. This is a decrease of 10 units and an increase of 20 units.

Maximize $Z = 20x_1 + 30 x_2$

Subject to:

$2x_1 + 4x_3 \leq 1400$ (assembly time)

$4x_1 + 3x_3 \leq 1500$ (installation time)

The solution is (180,260), Z =11400.

Let's see the effects of changing the coefficients of the objective function since management has some leeway with the revenues and costs

$Z= 20x_1 + 30x_2$

The slope of this objective function line is –2/3. The solution is currently at Point D, the coordinates (180,260). Recall that the optimal solution, if it exists, must lie at the corner point of the feasible region. The next closest points to D are B and C. B lies on constraint (2) and C lies on constraints (1). The slope of constraint (1) is –1/2 and the slope of constraint (2) is –4/3.

You can see that if we change the coefficients, let say, A x_1 + 30 x_2, its slope is –A/30. Currently, A is 20 with a slope of –2/3. The bounds for the slope to retain Point D has a solution between –4/3 ≤ slope≤ –1/2. We can easily solve for the values of A that keep the slope within its bounds. 15≤A≤40. Since A is currently 20, it can decrease by 5 units or increase by 20 units and still keep Point D optimal.

Now, let's try changing the coefficient of the other variable: *20 x + B y* with its slope –20/B. Currently, B is 30 with a slope of –2/3. The bounds for the slope to retain Point D as a solution is between –4/3 ≤ slope≤ –1/2 We can easily solve for the values of B that keep the slope within

its bounds. 15≤B≤40. Since B is currently 30, it can decrease by 15 units or increase by 10 units and still keep Point D optimal.

5. The simplex method

In the previous sections we discussed formulating linear programming problems, solving two-dimensional linear programming problems by graphical methods, and graphical sensitivity analysis. The graphical method illustrates some key concepts, but is only practical for problems with two variables. As you see linear programming problems often have more than two variables. With problems with more than two variables, an algebraic method may be used. This method is called the Simplex Method. The *Simplex Method*, developed by George Dantzig in 1947 incorporates both *optimality* and *feasibility* tests to find the optimal solution(s) to a linear program (if one exists).

An *optimality test* shows whether or not an intersection point corresponds to a value of the objective function better than the best value found so far.

A *feasibility test* determines whether the proposed intersection point is feasible. It does not violate any of the constraints.

The simplex method starts with the selection of a corner point (usually the origin if it is a feasible point) and then, in a systematic method, moves to adjacent corner points of the feasible region until the optimal solution is found or it can be shown that no solution exists.

5.1. Steps of the simplex method

1. *Tableau Format*: Place the linear program in Tableau Format, as explained below.

Maximize $Z = 25x_1 + 30x_2$

Subject to:

$20x_1 + 30x_2 \leq 6905$

$x_1 + 4x_2 \leq 120$

$x_1, x_2, \geq 0$

To begin the simplex method, we start by converting the inequality constraints (of the form <) to equality constraints. This is accomplished by adding a unique, non-negative variable, called a slack variable, to each constraint. For example the inequality constraint $20x_1 + 30x_2 \leq 690$ is converted to an equality constraint by adding the slack variable S_1 to obtain:

$20x_1 + 30x_2 + S_1 = 690$, where $S_1 \geq 0$.

The inequality $20x_1 + 30x_2 \leq 690$ states that the sum $20x_1 + 30x_2$ is less than or equal to 690. The slack variable "takes up the slack" between the values used for x_1 and x_2 and the value 690. For example, if $x_1 = x_2 = 0$, the $S_1 = 690$. If $x_1 = 24$, $x_2 = 0$ then $20(24) + 30(0) + S_1 = 690$, so $S_1 = 210$.

A unique slack variable must be added to each inequality constraint.

Maximize $Z = 25x_1 + 30x_2$

Subject to:

$20x_1 + 30x_2 + S_1 = 690$

$5x_1 + 4x_2 + S_2 = 120$

$x_1 \geq 0, x_2 \geq 0, S_1 \geq 0, S_2 \geq 0$

Adding slack variables makes the constraint set a system of linear equations. We write these with all variables on the left side of the equation and all constants on the right hand side.

We will even rewrite the objective function by moving all variables to the left-hand side.

Maximize $Z = 25x_1 + 30x_2$ is written as

$Z - 25x_1 - 30x_2 = 0$

Now, these can be written in the following form:

$Z - 25x_1 - 30x_2 = 0$

$\quad 20x_1 + 30x_2 + S_1 \quad = 690$

$\quad \quad 5x_1 + 4x_2 + S_2 = 120$

or more simply in a matrix. This matrix is called the simplex tableau.

Z	x_1	x_2	S_1	S_2		RHS
1	-25	-30	0	0	=	0
0	20	30	1	0	=	690
0	5	4	0	1	=	120

2. *Initial Extreme Point*: The Simplex Method begins with a known extreme point, usually the origin (0, 0) for many of our examples. The requirement for a basic feasible solution gives rises to special Simplex methods such as Big M and Two-Phase Simplex, which can be studied in a linear programming course.

The Tableau previously shown contains the corner point (0, 0) is our initial solution.

Z	x_1	x_2	S_1	S_2		RHS
1	-25	-30	0	0	=	0
0	20	30	1	0	=	690
0	5	4	0	1	=	120

We read this solution as follows:

$x_1 = 0$

$x_2 = 0$

$S_1 = 690$

$S_2 = 120$

$Z = 0$

Let's continue to define a few of these variables further. We have 5 variables {Z, x_1, x_2, S_1, S_2} and 3 equations. We can have at most 3 solutions. Z will always be a solution by convention of our tableau. We have two non-zero variables among {x_1, x_2, S_1, S_2}. These non-zero variables are called the *basic variables*. The remaining variables are called the *non-basic variables*. The corresponding solutions are called the *basic feasible solutions* (FBS) and correspond to corner points. The complete step of the simplex method produces a solution that corresponds to a corner point of the feasible region. These solutions are read directly from the tableau matrix.

We also note the basic variables are variables that have a column consisting of one 1 and the rest zeros in their column. We will add a column to label these as shown below:

Basic Variable							
				Basic variable	Basic variable		
	Z	x_1	x_2	S_1	S_2		RHS
Z	1	-25	-30	0	0	=	0

Basic Variable				Basic variable	Basic variable		
S_1	0	20	30	1	0	=	690
S_2	0	5	4	0	1	=	120

3. *Optimality Test*: We need to determine if an adjacent intersection point improves the value of the objective function. If not, the current extreme point is optimal. If an improvement is possible, the optimality test determines which variable currently in the independent set (having value zero) should *enter* the dependent set as a basic variable and become nonzero. For our maximization problem, we look at the Z-Row (The row marked by the basic variable Z). If any coefficients in that row are negative then we select the variable whose coefficient is the most negative as the entering variable.

Basic Variable				Basic variable	Basic variable		
	Z	x_1	x_2	S_1	S_2		RHS
Z	1	-25	-30	0	0	=	0
S_1	0	20	30	1	0	=	690
S_2	0	5	4	0	1	=	120

In the Z-Row the coefficients are:

	Z	x_1	x_2	S_1	S_2
Z	1	-25	-30	0	0

The variable with the most negative coefficient is x_2 with value –30. Thus, x_2 wants to become a basic variable. We can only have three basic variables in this example (because we have three equations) so one of the current basic variables $\{S_1, S_2\}$ must be replaced by x_2. Let's proceed to see how we determine which variable exists being a basic variable.

4. *Feasibility Test*: To find a new intersection point, one of the variables in the basic variable set must *exit* to allow the entering variable from Step 3 to become basic. The feasibility test determines which current dependent variable to choose for exiting, ensuring we stay inside the feasible region. We will use the minimum positive ratio test as our feasibility test. The Minimum Positive Ratio test is the MIN($RHS_j/a_j > 0$). Make a quotient of the $\dfrac{rh\,s_j}{a_j}$.

			Most negative coefficient (-30)						Ratio Test
	Z	x_1	x_2	S_1	S_2		RHS		Quotient
Z	1	-25	-30	0	0	=	0		
S_1	0	20	30	1	0	=	690		690/30=23
S_2	0	5	4	0	1	=	120		120/4=30

Note that we will always disregard all quotients with either 0 or negative values in the denominator. In our example we compare {23, 30} and select the smallest non-negative value. This gives the location of the matrix pivot that we will perform.

			Most negative coefficient (-30)						Ratio Test
	Z	x_1	x_2	S_1	S_2		RHS		Quotient
Z	1	-25	-30	0	0	=	0		
S_1	0	20	30 Pivot	1	0	=	690		690/30=23
S_2	0	5	4	0	1	=	120		120/4=30

5. *Pivot:* We can form a new equivalent system by using row operations to change the pivot element to a 1 and all other numbers in the pivot column to zero. We do the row operations by adding a suitable multiple of the pivot row to a multiple of each row in the tableau, thus eliminating the new basic variable. Then set the new non-basic variables to zero in the new system to find the values of the new basic variables, thereby determining an intersection point.

			Pivot Column					
	Z	x_1	x_2	S_1	S_2		RHS	
Z	1	-25	-30	0	0	=	0	
S_1	0/30	20/30	30/30	1/30	0/30	=	690/30	Pivot Row
S_2	0	5	4	0	1	=	120	

Make the entry in the intersection of the pivot column and pivot row equal to 1.

	Z	x_1	x_2	S_1	S_2	Pivot Column	RHS	
Z	1	-25	-30	0	0	=	0	
S_1	0	2/3	1	1/30	0/	=	23	Pivot Row
S_2	0	5	4	0	1	=	120	

Using row operations make all other entries in the pivot column equal to 0.

	Z	x_1	x_2	S_1	S_2	Pivot Column	RHS	
Z	1	-5	0	1	0	=	690	$30R_2+R_1$ àR_1
x_2	0	2/3	1	1/30	0	=	23	
S_2	0	7/3	0	-4/30	1	=	28	$-4R_2+R_3$ àR_3

Let's interpret our current basic feasible solution.

Basic Variables:

x_2=23
S_2=32
Z= 690

Non-Basic Variables $x_1 = 0$, $S_1 =0$

6.   Repeat Steps 3-5 until an optimal extreme point is found.

We note that x_1 has a coefficient of –5 in the Z-Row therefore, we are not optimal.

Step 3.

	Z	x_1	X_2	S_1	S_2	Negative Coefficient	RHS
Z	1	-5	0	1	0	=	690
x_2	0	2/3	1	1/30	0	=	23
S_2	0	7/3	0	-4/30	1	=	28

Step 4.

	Z	Pivot Column					RHS	Ratio Test
		x_1	x_2	S_1	S_2			Quotient
Z	1	-5	0	1	0	=	690	
x_2	0	2/3	1	1/30	0	=	23	69/2=34.5
S_2	0	7/3	0	-4/30	1	=	28	84/7=12* Min

The minimum non-negative quotient is 12. This indicates that to remain in the feasible region that x_1 enters as a basic variable and S_2 leaves being a basic variable.

	Z	Pivot Column					RHS	Ratio Test
		x_1	x_2	S_1	S_2			Quotient
Z	1	-5	0	1	0	=	690	
x_2	0	2/3	1	1/30	0	=	23	
S_2	0	7/3	0	-4/30	1	=	28	Pivot Row

Step 5. We make the highlighted position a 1 and all other column entries 0 for the column of x_1. We divide the entire S_2 row by 7/3.

	Z	x_1	x_2	S_1	S_2		RHS
Z	1	-5	0	1	0	=	690
x_2	0	2/3	1	1/30	0	=	23
S_2	0	1	0	-12/210	3/7	=	12

	Z	x_1	x_2	S_1	S_2		RHS	
Z	1	0	0	5/7	15/7	=	750	$5R_3+R_1$ àR_1
x_2	0	0	1	1/14	-2/7	=	15	$-2/3R_3+R_2$ àR_2
x_1	0	1	0	-2/35	3/7	=	12	

The current solution is read as follows:

Basic Variables

x_2= 15
x_1= 12
Z = 750

Non-basic variables

S_1=S_2=0

There are no negative coefficients in the Z-Row, so we are optimal.

	Z	x_1	x_2	S_1	S_2
Z	1	0	0	5/7	15/7

Figure 5. The set of points satisfying the constraint of this linear programming problem (the convex set as a shaded region)

Each solution found in the tableau corresponds to a corner point. We went from corner $(0, 0)$ to corner $(0, 23)$ to corner $(12, 15)$.

Maximize $Z=3x_1+x_2$

Subject to:

$2x_1+x_2 \leq 6$
$x_1+3x_2 \leq 9$
$x_1, x_2 \geq 0$

The Tableau Format with slack variables y_1, y_2:

Basic Var.	Z	x_1	x_2	y_1	y_2	RHS
Z	1	-3	-1	0	0	0
y_1	0	2	1	1	0	6
y_2	0	1	3	0	1	9

Basic variable $\{Z, y_1, y_2\}$

Non-basic Variable $\{x1, x2\}$

Extreme Point $(0, 0)$ ---Corresponding to the values of (x_1, x_2)

Value of objective function: $Z=0$

Optimality Test: The entering variable is x_1 (corresponding to -3 in the Z- row.)

Feasibility Test: Compute the ratios of the ``RHS'' divided by the column labeled x_1 to determine the minimum positive ratio.

Basic Var.	Z	x_1	x_2	y_1	y_2	RHS	Quotient
Z	1	-3	-1	0	0	0	
y_1	0	2	1	1	0	6	6/2=3
y_2	0	1	3	0	1	9	9/1=9

Choose y_1 to leave since it corresponds to the minimum positive ratio test value of 3.

Pivot: Divide the row containing the exiting variable (the first row in this case) by the coefficient of the entering variable in that row (the coefficient of x_1 in this case), giving a coefficient of 1 for the entering variable in this row. Then eliminate the entering variable x_1 from the remaining rows (which do not contain the exiting variable y_1 and have a zero coefficient for it). The results are summarized in the next tableau.

Basic Var.	Z	x	x_2	y_1	y_2	RHS
Z	1	0	0.5000	1.5	0	9
x_1	0	1	0.5000	.5	0	3
y_2	0	0	2.5000	-.5	1	6

Basic variable $\{Z, x_1, y2\}$

Non-basic Variable $\{y_1, x_2\}$

Extreme Point (3, 0) ---Corresponding to the values of (x_1, x_2)

Value of objective function: $Z=9$

The pivot determines that the dependent variables have the values $x_1=3$, $y_2=6$ and $Z=9$.

Optimality Test: There are no negative coefficients in the Z- row. Thus $x_1=3$ (a basic variable) and $x_2=0$ (a non-basic variable) is an extreme point giving the optimal objective function value $Z=9$.

We read the solution as $Z=9$, $x_1=3$, and $s_2=6$.

Remarks: We have assumed that the origin is a feasible extreme point. If it is not, then an extreme point must be found before the Simplex Method, as presented, can be used. We have also assumed that the linear program is not ``degenerate'' in the sense that no more than two constraints intersect at the same point. These and other topics are studied in more advanced optimization courses.

6. Linear programming with technology

Technology is critical to solving, analyzing, and performing sensitivity analysis on linear programming problems. Technology provides a suite of powerful, robust routines for solving optimization problems, including linear programs (LPs). Technology, that we briefly discuss, includes Excel, LINDO, and LINGO as these appear to be used often in engineering. We tested all these software packages and found them useful.

We present our previous example solved via each technology.

Maximize $Z = 25x_1+30x_2$

Subject to:

$20x_1+30x_2 \leq 6905$

$x_1+4x_2 \leq 120$

$x1, x2, \geq 0$

EXCEL

◢	A	B	C	D	E	F
1	LP in EXCEL					
2						
3						
4	Decision	Variables			Objective Function	
5		Initial/Final Values			=28*B6+30*B7	
6	x1	0				
7	x2	0				
8						
9						

ont ⌐⌐   Alignment ⌐⌐

=2*B6+3*B7

◢	A	B	C	D	E	F
1	LP in EXCEL					
2						
3						
4	Decision	Variables			Objective Function	
5		Initial/Final Values			0	
6	x1	0				
7	x2	0				
8						
9						
10	Constraints			Used	RHS	
11				0	100	
12				0	120	
13				0	90	
14						
15						

Solver

Constraints into solver

	A	B	C	D	E	F
1	LP in EXCEL					
2						
3						
4	Decision	Variables			Objective Function	
5		Initial/Final Values			972	
6	x1	9				
7	x2	24				
8						
9						
10	Constraints			Used	RHS	
11				90	100	
12				120	120	
13				90	90	
14						

Reports

Answer Report

	A	B	C	D	E	F	G	H
1		Microsoft Excel 14.0 Answer Report						
2		Worksheet: [Book3]Sheet1						
3		Report Created: 8/28/2012 1:37:02 PM						
4		Result: Solver has converged to the current solution. All Constraints are satisfied.						
5		Solver Engine						
6		Engine: Simplex LP						
7		Solution Time: 0.015 Seconds.						
8		Iterations: 2 Subproblems: 0						
9		Solver Options						
10		Max Time Unlimited, Iterations Unlimited, Precision 0.000001, Use Automatic Scaling						
11		Max Subproblems Unlimited, Max Integer Sols Unlimited, Integer Tolerance 1%, Assume NonNegative						
12								
13								
14		Objective Cell (Max)						
15		Cell	Name	Original Value	Final Value			
16		$E$5	Initial/Final Values Objective Function	0	972			
17								
18								
19		Variable Cells						
20		Cell	Name	Original Value	Final Value	Integer		
21		$B$6	x1 Initial/Final Values	0	9 Contin			
22		$B$7	x2 Initial/Final Values	0	24 Contin			
23								
24								
25		Constraints						
26		Cell	Name	Cell Value	Formula	Status	Slack	
27		$D$11	Used	90	$D$11<=$E$11	Not Binding	10	
28		$D$12	Used	120	$D$12<=$E$12	Binding	0	
29		$D$13	Used	90	$D$13<=$E$13	Binding	0	

Sensitivity Report

	A	B	C	D	E	F	G	H
1		Microsoft Excel 14.0 Sensitivity Report						
2		Worksheet: [Book3]Sheet1						
3		Report Created: 8/28/2012 1:37:03 PM						
4								
5								
6		Variable Cells						
7				Final	Reduced	Objective	Allowable	Allowable
8		Cell	Name	Value	Cost	Coefficient	Increase	Decrease
9		$B$6	x1 Initial/Final Values	9	0	28	6.285714286	8
10		$B$7	x2 Initial/Final Values	24	0	30	12	5.5
11								
12		Constraints						
13				Final	Shadow	Constraint	Allowable	Allowable
14		Cell	Name	Value	Price	R.H. Side	Increase	Decrease
15		$D$11	Used	90	0	100	1E+30	10
16		$D$12	Used	120	4.8	120	60	15
17		$D$13	Used	90	4.4	90	10	30
18								

We find our solution is x_1=9, x_2=24, P=\$972. From the standpoint of sensitivity analysis Excel is satisfactory in that it provides shadow prices.

Limitation: No tableaus are provided making it difficult to find alternate solutions.

LINDO

```
MAX    25 X1 + 30 X2
 SUBJECT TO
    2)  20 X1 + 30 X2 <=  690
    3)  5 X1 + 4 X2 <=  120
END


THE TABLEAU
          ROW  (BASIS)     X1      X2 SLK   2 SLK   3
           1 ART      -25.000  -30.000   0.000    0.000    0.000
           2 SLK   2   20.000   30.000   1.000    0.000  690.000
           3 SLK   3    5.000    4.000   0.000    1.000  120.000
        ART    ART      -25.000  -30.000   0.000    0.000    0.000


LP OPTIMUM FOUND AT STEP     2
     OBJECTIVE FUNCTION VALUE
     1)    750.0000


 VARIABLE      VALUE        REDUCED COST
     X1     12.000000       0.000000
     X2     15.000000       0.000000


    ROW   SLACK OR SURPLUS    DUAL PRICES
    2)      0.000000       0.714286
    3)      0.000000       2.142857


NO. ITERATIONS=     2


RANGES IN WHICH THE BASIS IS UNCHANGED:
          OBJ COEFFICIENT RANGES


VARIABLE      CURRENT      ALLOWABLE      ALLOWABLE


          COEF      INCREASE      DECREASE
   X1   25.000000    12.500000     5.000000
   X2   30.000000     7.500000    10.000000


            RIGHTHAND SIDE RANGES


ROW       CURRENT      ALLOWABLE      ALLOWABLE


          RHS       INCREASE      DECREASE
   2   690.000000   210.000000   209.999985
   3   120.000000    52.499996    28.000000


THE TABLEAU


   ROW  (BASIS)      X1      X2 SLK   2 SLK   3
    1 ART       0.000    0.000    0.714    2.143  750.000
    2    X2   0.000    1.000    0.071   -0.286   15.000
    3    X1   1.000    0.000   -0.057    0.429   12.000
```

LINGO

```
MODEL:

MAX = 25 * x1 + 30 * x2;

        20 * x1 + 30 * x2 <= 690;
        5 * x1 + 4 * x2  <= 120;
        x1>=0;
        x2>=0;
END
```

Variable	Value	Reduced Cost
X1	12.00000	0.0000000
X2	15.00000	0.0000000

Row	Slack or Surplus	Dual Price
1	750.0000	1.000000
2	0.0000000	0.7142857
3	0.0000000	2.142857
4	12.00000	0.0000000
5	15.00000	0.0000000

7. Case study

In our case study we present linear programming for supply chain design. We consider producing a new mixture of gasoline. We desire to minimize the total cost of manufacturing and distributing the new mixture. There is a supply chain involved with a product that must be modeled. The product is made up of components that are produced separately.

Crude Oil type	Compound A (%)	Compound B (%)	Compound C (%)	Cost/Barrel	Barrel Avail (000 of barrels)
X10	35	25	35	$26	15000
X20	50	30	15	$32	32000
X30	60	20	15	$55	24000

Demand information is as follows:

Gasoline	Compound A (%)	Compound B (%)	Compound C (%)	Expected Demand (000 of barrels)
Premium	≥ 55	≤23		14000
Super		≥25	≤35	22000
Regular	≥40		≤25	25000

Let i = crude type 1, 2, 3 (X10,X20,X30 respectively)

Let j = gasoline type 1, 2, 3 (Premium, Super, Regular respectively)

We define the following decision variables:

Gij= amount of crude i used to produce gasoline j

For example,

G_{11}= amount of crudeX10used to produce Premium gasoline.

G_{12}= amount of crude typeX20used to produce Premium gasoline

G_{13}= amount of crude typeX30used to produce Premium gasoline

G_{12}= amount of crude typeX10used to produce Super gasoline

G_{22}= amount of crude typeX20used to produce Super gasoline

G_{32}= amount of crude typeX30used to produce Super gasoline

G_{13}= amount of crude typeX10used to produce Regular gasoline

G_{23}= amount of crude typeX20used to produce Regular gasoline

G_{33}= amount of crude typeX30used to produce Regular gasoline

LP formulation

Minimize Cost= \$86 (G11+G21+G31)+\$92(G12+G22+G32)+\$95(G13+G23+G33)

Subject to: Demand

G11+G21+G31>14000 (Premium)
G12+G22+G32>22000 (Super)
G13+G23+G33>25000 (Regular)

Availability of products

G11+G12+G13 < 15000 (crude 1)
G21+G22+G23 < 32000 (crude 2)
G31+G32+G33 < 24000 (crude 3)

Product mix in mixture format

$(0.35\,G11 + 0.50\,G21 + 0.60\,G31)/(G11 + G21 + G31) \geq 0.55\ (X\,10\ in\ Premium)$
$(0.25\,G11 + 0.30\,G21 + 0.20\,G31)/(G11 + G21 + G31) \leq 0.23\ (X\,20\ in\ Premium)$
$(0.35\,G13 + 0.15\,G23 + 0.15\,G33)/(G13 + G23 + G33) \geq 0.25\ (X\,20\ in\ Regular)$
$(0.35\,G13 + 0.15\,G23 + 0.15\,G33)/(G13 + G23 + G33) \leq 0.35\ (X\,30\ in\ Regular)$
$(0.35G12 + 0.50G22 + 0.60\,G23)/(G12 + G22 + G32) \leq 0.40\ (Compound\ X\,10\ in\ Super)$
$(0.35G12 + 0.15G22 + 0.15\,G32)/(G12 + G22 + G32) \leq 0.25\ (Compound\ X\,30\ in\ Super)$

The solution was found using LINDO and we noticed an alternate optimal solution. Two solutions are found yielding a minimum cost of \$1,904,000.

Decision variable	Z=$1,940,000	Z=$1,940,000
G_{11}	0	1,400
G_{12}	0	3,500
G_{13}	14,000	9,100
G_{21}	15,000	1,100
G_{22}	7,000	20,900
G_{23}	0	0
G_{31}	0	12,500
G_{32}	25,000	7,500
G_{33}	0	4,900

Depending on whether we want to additionally minimize delivery (across different locations) or maximize sharing by having more distribution point involved then we have choices.

We present one of the solutions below with LINDO.

LP OPTIMUM FOUND AT STEP 7

OBJECTIVE FUNCTION VALUE

1)	1904000.	
VARIABLE	VALUE	REDUCED COST
P1	0.000000	0.000000
R1	15000.000000	0.000000
E1	0.000000	0.000000
P2	0.000000	0.000000
R2	7000.000000	0.000000
E2	25000.000000	0.000000
P3	14000.000000	0.000000
R3	0.000000	0.000000
E3	0.000000	0.000000

ROW	SLACK OR SURPLUS	DUAL PRICES
2)	0.000000	9.000000
3)	0.000000	3.000000
4)	10000.000000	0.000000
5)	0.000000	-35.000000
6)	0.000000	-35.000000
7)	0.000000	-35.000000
8)	700.000000	0.000000
9)	3500.000000	0.000000
10)	1400.000000	0.000000
11)	2500.000000	0.000000
12)	2500.000000	0.000000
13)	420.000000	0.000000

NO. ITERATIONS= 7

RANGES IN WHICH THE BASIS IS UNCHANGED:

OBJ COEFFICIENT RANGES

VARIABLE	CURRENT COEF	ALLOWABLE INCREASE	ALLOWABLE DECREASE
P1	26.000000	INFINITY	0.000000
R1	26.000000	0.000000	INFINITY
E1	26.000000	INFINITY	0.000000
P2	32.000000	0.000000	0.000000
R2	32.000000	0.000000	0.000000
E2	32.000000	0.000000	35.000000
P3	35.000000	0.000000	3.000000
R3	35.000000	INFINITY	0.000000
E3	35.000000	INFINITY	0.000000

	RIGHTHAND SIDE RANGES		
ROW	CURRENT RHS	ALLOWABLE INCREASE	ALLOWABLE DECREASE
2	15000.000000	4200.000000	0.000000
3	32000.000000	4200.000000	0.000000
4	24000.000000	INFINITY	10000.000000
5	14000.000000	10000.000000	14000.000000
6	22000.000000	0.000000	4200.000000
7	25000.000000	0.000000	4200.000000
8	0.000000	700.000000	INFINITY
9	0.000000	3500.000000	INFINITY
10	0.000000	INFINITY	1400.000000
11	0.000000	2500.000000	INFINITY
12	0.000000	INFINITY	2500.000000
13	0.000000	INFINITY	420.000000

THE TABLEAU

ROW	(BASIS)		P1	R1	E1	P2	R2	E2	
1		ART	0.000	0.000	0.000	0.000	0.000	0.000
2		R1	1.000	1.000	1.000	0.000	0.000	0.000
3		P2	1.000	0.000	0.000	1.000	0.000	0.000
4		SLK	4	0.000	0.000	0.000	0.000	0.000
5		P3	0.000	0.000	0.000	0.000	0.000	0.000
6		R2	-1.000	0.000	-1.000	0.000	1.000	0.000
7		E2	0.000	0.000	1.000	0.000	0.000	1.000
8		SLK	8	0.150	0.000	0.000	0.000	0.000
9		SLK	9	-0.500	0.000	-0.500	0.000	0.000
10		SLK	10	-0.200	0.000	-0.200	0.000	0.000
11		SLK	11	0.000	0.000	0.150	0.000	0.000
12		SLK	12	0.000	0.000	0.200	0.000	0.000
13		SLK	13	-0.050	0.000	0.000	0.000	0.000

ROW	P3	R3	E3	SLK 2	SLK 3	SLK 4	SLK 5
1	0.000	0.000	0.000	9.000	3.000	0.000	35.000
2	0.000	0.000	0.000	1.000	0.000	0.000	0.000
3	0.000	-1.000	-1.000	1.000	1.000	0.000	0.000
4	0.000	0.000	0.000	1.000	1.000	1.000	1.000
5	1.000	1.000	1.000	-1.000	-1.000	0.000	-1.000
6	0.000	1.000	0.000	-1.000	0.000	0.000	0.000
7	0.000	0.000	1.000	0.000	0.000	0.000	0.000
8	0.000	0.100	0.100	-0.100	-0.100	0.000	-0.050
9	0.000	1.000	0.000	-0.500	0.000	0.000	0.000
10	0.000	0.000	0.000	-0.200	0.000	0.000	0.000
11	0.000	0.000	-0.100	0.000	0.000	0.000	0.000
12	0.000	0.000	0.000	0.000	0.000	0.000	0.000
13	0.000	0.100	0.100	-0.100	-0.100	0.000	-0.030

ROW	SLK 6	SLK 7	SLK 8	SLK 9	SLK 10	SLK 11	SLK 12
1	35.000	35.000	0.000	0.000	0.000	0.000	0.000
2	0.000	0.000	0.000	0.000	0.000	0.000	0.000
3	1.000	1.000	0.000	0.000	0.000	0.000	0.000
4	1.000	1.000	0.000	0.000	0.000	0.000	0.000
5	-1.000	-1.000	0.000	0.000	0.000	0.000	0.000
6	-1.000	0.000	0.000	0.000	0.000	0.000	0.000
7	0.000	-1.000	0.000	0.000	0.000	0.000	0.000
8	-0.100	-0.100	1.000	0.000	0.000	0.000	0.000
9	-0.500	0.000	0.000	1.000	0.000	0.000	0.000
10	-0.200	0.000	0.000	0.000	1.000	0.000	0.000
11	0.000	-0.100	0.000	0.000	0.000	1.000	0.000
12	0.000	-0.100	0.000	0.000	0.000	0.000	1.000
13	-0.100	-0.100	0.000	0.000	0.000	0.000	0.000

ROW	SLK 13	
1	0.00E+00	-0.19E+07
2	0.000	15000.000
3	0.000	0.000
4	0.000	10000.000
5	0.000	14000.000
6	0.000	7000.000
7	0.000	25000.000
8	0.000	700.000
9	0.000	3500.000
10	0.000	1400.000
11	0.000	2500.000
12	0.000	2500.000
13	1.000	420.000

LP OPTIMUM FOUND AT STEP 7

OBJECTIVE FUNCTION VALUE

1)	1904000.	
VARIABLE	VALUE	REDUCED COST
P1	0.000000	0.000000
R1	15000.000000	0.000000
E1	0.000000	0.000000
P2	0.000000	0.000000
R2	7000.000000	0.000000
E2	25000.000000	0.000000
P3	14000.000000	0.000000
R3	0.000000	0.000000
E3	0.000000	0.000000

ROW	SLACK OR SURPLUS	DUAL PRICES
2)	0.000000	9.000000
3)	0.000000	3.000000
4)	10000.000000	0.000000
5)	0.000000	-35.000000
6)	0.000000	-35.000000
7)	0.000000	-35.000000
8)	700.000000	0.000000
9)	3500.000000	0.000000
10)	1400.000000	0.000000
11)	2500.000000	0.000000
12)	2500.000000	0.000000
13)	420.000000	0.000000

NO. ITERATIONS= 7

RANGES IN WHICH THE BASIS IS UNCHANGED:

OBJ COEFFICIENT RANGES

VARIABLE	CURRENT COEF	ALLOWABLE INCREASE	ALLOWABLE DECREASE
P1	26.000000	INFINITY	0.000000
R1	26.000000	0.000000	INFINITY
E1	26.000000	INFINITY	0.000000
P2	32.000000	0.000000	0.000000
R2	32.000000	0.000000	0.000000
E2	32.000000	0.000000	35.000000
P3	35.000000	0.000000	3.000000
R3	35.000000	INFINITY	0.000000
E3	35.000000	INFINITY	0.000000

RIGHTHAND SIDE RANGES

ROW	CURRENT RHS	ALLOWABLE INCREASE	ALLOWABLE DECREASE
2	15000.000000	4200.000000	0.000000
3	32000.000000	4200.000000	0.000000
4	24000.000000	INFINITY	10000.000000
5	14000.000000	10000.000000	14000.000000
6	22000.000000	0.000000	4200.000000
7	25000.000000	0.000000	4200.000000
8	0.000000	700.000000	INFINITY
9	0.000000	3500.000000	INFINITY
10	0.000000	INFINITY	1400.000000
11	0.000000	2500.000000	INFINITY
12	0.000000	INFINITY	2500.000000
13	0.000000	INFINITY	420.000000

THE TABLEAU

ROW	(BASIS)		P1	R1	E1	P2	R2	E2	
1		ART	0.000	0.000	0.000	0.000	0.000	0.000	
2	R1		1.000	1.000	1.000	0.000	0.000	0.000	
3	P2		1.000	0.000	0.000	1.000	0.000	0.000	
4		SLK	4	0.000	0.000	0.000	0.000	0.000	
5	P3		0.000	0.000	0.000	0.000	0.000	0.000	
6	R2		-1.000	0.000	-1.000	0.000	1.000	0.000	
7	E2		0.000	0.000	1.000	0.000	0.000	1.000	
8		SLK	8	0.150	0.000 0.000	0.000	0.000		
9		SLK	9	-0.500	0.000	-0.500	0.000	0.000	
10		SLK	10	-0.200	0.000	-0.200	0.000	0.000	
11		SLK	11	0.000	0.000	0.150	0.000	0.000	
12		SLK	12	0.000	0.000	0.200	0.000	0.000	
13		SLK	13	-0.050	0.000	0.000	0.000	0.000	

ROW	P3	R3	E3	SLK 2	SLK 3	SLK 4	SLK 5
1	0.000	0.000	0.000	9.000	3.000	0.000	35.000
2	0.000	0.000	0.000	1.000	0.000	0.000	0.000
3	0.000	-1.000	-1.000	1.000	1.000	0.000	0.000
4	0.000	0.000	0.000	1.000	1.000	1.000	1.000
5	1.000	1.000	1.000	-1.000	-1.000	0.000	-1.000
6	0.000	1.000	0.000	-1.000	0.000	0.000	0.000
7	0.000	0.000	1.000	0.000	0.000	0.000	0.000
8	0.000	0.100	0.100	-0.100	-0.100	0.000	-0.050
9	0.000	1.000	0.000	-0.500	0.000	0.000	0.000
10	0.000	0.000	0.000	-0.200	0.000	0.000	0.000
11	0.000	0.000	-0.100	0.000	0.000	0.000	0.000
12	0.000	0.000	0.000	0.000	0.000	0.000	0.000
13	0.000	0.100	0.100	-0.100	-0.100	0.000	-0.030

ROW	SLK 6	SLK 7	SLK 8	SLK 9	SLK 10	SLK 11	SLK 12
1	35.000	35.000	0.000	0.000	0.000	0.000	0.000
2	0.000	0.000	0.000	0.000	0.000	0.000	0.000
3	1.000	1.000	0.000	0.000	0.000	0.000	0.000
4	1.000	1.000	0.000	0.000	0.000	0.000	0.000
5	-1.000	-1.000	0.000	0.000	0.000	0.000	0.000
6	-1.000	0.000	0.000	0.000	0.000	0.000	0.000
7	0.000	-1.000	0.000	0.000	0.000	0.000	0.000
8	-0.100	-0.100	1.000	0.000	0.000	0.000	0.000
9	-0.500	0.000	0.000	1.000	0.000	0.000	0.000
10	-0.200	0.000	0.000	0.000	1.000	0.000	0.000
11	0.000	-0.100	0.000	0.000	0.000	1.000	0.000
12	0.000	-0.100	0.000	0.000	0.000	0.000	1.000
13	-0.100	-0.100	0.000	0.000	0.000	0.000	0.000

ROW		SLK 13
1	0.00E+00	-0.19E+07
2	0.000	15000.000
3	0.000	0.000
4	0.000	10000.000
5	0.000	14000.000
6	0.000	7000.000
7	0.000	25000.000
8	0.000	700.000
9	0.000	3500.000
10	0.000	1400.000
11	0.000	2500.000
12	0.000	2500.000
13	1.000	420.000

8. Data envelopment analysis and linear programming

8.1. Modeling of ranking units using Data Envelopment Analysis (DEA)

Data envelopment analysis (DEA), occasionally called frontier analysis, was first put forward by Charnes, Cooper and Rhodes in 1978. It is a performance measurement technique which, as we shall see, can be used for evaluating the *relative efficiency* of *decision-making units* (*DMU's*) in organizations. Here a DMU is a distinct unit within an organization that has flexibility with respect to some of the decisions it makes, but not necessarily complete freedom with respect to these decisions.

Examples of such units to which DEA has been applied are: banks, police stations, hospitals, tax offices, prisons, defense bases (army, navy, air force), schools and university departments. Note here that one advantage of DEA is that it can be applied to non-profit making organizations.

Since the technique was first proposed much theoretical and empirical work has been done. Many studies have been published dealing with applying DEA in real-world situations. Obviously there are many more unpublished studies, e.g. done internally by companies or by external consultants.

We will initially illustrate DEA by means of a small example. More about DEA can be found on line using Google: "Data Envelopment Analysis". Note here that much of what you will

see below is a graphical (pictorial) approach to DEA. This is very useful if you are attempting to explain DEA to those less technically qualified (such as many you might meet in the military or management world). There is a mathematical approach to DEA that can be adopted however. We will present the single measure first to demonstrate the idea and then move to multiple measures and use linear programming methodology from our course.

Example 1. Ranking Banks

Consider a number of bank branches. For each branch we have a single output measure (number of personal transactions completed) and a single input measure (number of staff).

The data we have is as follows:

Branch	Personal transactions ('000s)	Number of staff
Branch 1	125	18
Branch 2	44	16
Branch 3	80	17
Branch 4	23	11

For example, for the Branch 2 in one year, there were 44,000 transactions relating to personal accounts and 16 staff members were employed.

How then can we compare these branches and measure their performance using this data?

Ratios

A commonly used method is *ratios*. Typically we take some output measure and divide it by some input measure. Note the terminology here, we view branches as taking *inputs* and converting them (with varying degrees of efficiency, as we shall see below) into *outputs*.

For our bank branch example we have a single input measure, the number of staff, and a single output measure, the number of personal transactions. Hence we have:

Branch	Personal transactions per staff member ('000s)
Branch 1	6.94
Branch 2	2.75
Branch 3	4.71
Branch 4	2.09

Here we can see that Branch1 has the highest ratio of personal transactions per staff member, whereas Branch 4 has the lowest ratio of personal transactions per staff member.

As Branch 1 has the highest ratio of 6.94 we can compare all other branches to it and calculate their *relative efficiency* with respect to Branch 1. To do this we divide the ratio for any branch by 6.94 (the value for Croydon) and multiply by 100 to convert to a percentage. This gives:

Branch	Relative efficiency
Branch 1	100(6.94/6.94) = 100%
Branch 2	100(2.75/6.94) = 40%
Branch 3	100(4.71/6.94) = 68%
Branch 4	100(2.09/6.94) = 30%

The other branches do not compare well with Branch 1, so are presumably performing less well. That is, they are relatively less efficient at using their given input resource (staff members) to produce output (number of personal transactions).

We could, if we wish, use this comparison with Branch 1 to set *targets* for the other branches.

For example we could set a target for Branch 4 of continuing to process the same level of output but with one less member of staff. This is an example of an *input target* as it deals with an input measure.

An example of an *output target* would be for Branch 4 to increase the number of personal transactions by 10% (e.g. by obtaining new accounts).

Plainly, in practice, we might well set a branch a mix of input and output targets which we want it to achieve. We can use linear programming.

8.2. Linear Programming example of DEA

Example 2. Ranking banks with linear programming

Typically we have more than one input and one output. For the bank branch example suppose now that we have two output measures (number of personal transactions completed and number of business transactions completed) and the same single input measure (number of staff) as before.

The data we have is as follows:

Branch	Personal transactions ('000s)	Business transactions ('000s)	Number of staff
Branch 1	125	50	18
Branch 2	44	20	16
Branch 3	80	55	17
Branch 4	23	12	11

We start be scaling (via ratios) the inputs and outputs to reflect the ratio of 1 unit.

Branch	Personal transactions ('000s)	Business transactions ('000s)	Per employee or staff
Branch 1	125/18=6.94	50/18=2.78	18/18=1
Branch 2	44/16=2.75	20/16=1.25	16/16=1
Branch 3	80/17=4.71	55/17=3.24	17/17=1
Branch 4	23/11=2.09	12/11=1.09	11/11=1

Pick a DMU to maximize: $E1$, $E2$, $E3$, or $E4$

Let $W1$ and $W2$ be the personal and business transactions at branch

In this example we choose to maximize branch two, $E2$.

Here is the LP formulation for this DEA problem:

Maximize $E2$

Subject to

$E1 = 6.94\,W1 + 2.78\,W2$
$E2 = 2.75\,W1 + 1.25\,W2$
$E3 = 4.71\,W1 + 3.24\,W2$
$E4 = 2.09\,W1 + 1.09\,W2$
$E1 \le 1$
$E2 \le 1$
$E3 \le 1$
$E4 \le 1$

Now, what did we learn from this. If we ranked ordered the branches on efficiency performance of our inputs and outputs, we find

Branch 1	100%
Branch 3	100%
Branch 2	43.2%
Branch 4	*36.2%*

We know we need to improve on branch 2 and branch 4 performances while not losing our efficiency in branches 1 and 3. A better interpretation could be that the practices and procedures used by the other branches were to be adopted by Branch 4, they could improve their performance.

This invokes issues of highlighting and disseminating examples of best practices. Equally there are issues relating to identification of poor practices.

In DEA the concept of the reference set can be used to identify best performing branches with which to compare poorly performing branches. If you use this procedure, use it wisely.

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